

Becoming a qualified and graded JIB Electrician does not mean it is the end of the road. There are many more opportunities and careers out there that you can aim for and achieve.

Inside this leaflet:

- Contact information for local colleges and Universities
- ETT training courses you may be interested in
- Examples of careers you may wish to pursue
- This leaflet will provide you with information on some career options within the Building Services Sector (BSE).
- There is an immediate and growing need for new people in many of the existing and developing specialist positions – and you could be one of them!

Useful Contacts...

- **JIB**
www.jib.org.uk

- **ECA**
www.eca.co.uk

Representing the best in electrical engineering and building services
- **Jordanstown**
www.prospectus.ulster.ac.uk
Offer Electrical Engineering Degrees with specialisms

- **SERC**
www.serc.ac.uk
- **NRC**
www.nrc.ac.uk
- **SWC**
www.swc.ac.uk
- **NWRC**
www.nwrc.ac.uk
- **BMC**
www.belfastmet.ac.uk
- **Southern Regional College**
www.src.ac.uk
BTEC Higher National Diploma Electrical Engineering or BEng (Hons) Electronics and Software

Endless Possibilities

- ETT have been with you every step of the way, now that you are qualified, we still want to offer you fantastic service and value.
- We offer a range of specialist courses that can really make your CV stand out!
- PAT Testing
- Emergency Lighting
- Inspection and Testing
- and more...

To see our latest courses or book onto a course, check out www.ett-ni.org now.

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Units 57-59
Ballymena Business Centre
62 Fenaghy Road
Ballymena
Co. Antrim BT42 1FL
T: 028 2565 0750
F: 028 2563 0725
E: info@ett-ni.org

www.ett-ni.org

Where you could be...

Foreman

Qualifications

- At least five years experience on the job
- Keep up to date with the Regulations, COP and Health and Safety. A NEBOSH qualification would be good place to start.
- HR training will also be a big help.

Places to go, people to see...

- Ask your employer for an opportunity to look after some small jobs.
- Experience is the main factor. Keep an eye on the ETT website for new courses and workshops.
- Use the internet to search for NEBOSH courses in your area.

Careers & potential earnings...

- Foremen are the kingpins; they organise labour, materials, plant and equipment. They liaise with the client, the professional team and oversee productivity and quality of work.
- Safety, timekeeping and paperwork feature daily in this job.

Salary £26k-£38k

Estimator

- The best Estimators are usually those who have served their time and gained experience in domestic, commercial and industrial work.
- Really good IT skills, Maths and English are essential. Your Level 3 qualification is a good place to start

- ETT run an introduction to Estimating course.
- A few of the software companies provide local training from time to time. Otherwise you will have to go over to England.
- Check out Estimation and Luckins web site for starters.

- You will be destined to lose more than you win as an estimator; so patience and fortitude will be essential.
- Don't give up; winning is the game. You will be the source of new work and commercial prosperity for the business if you get it right.

Salary £24k-£45k

M & E Co-ordinator

- A big job on a big construction site. You will need plenty of experience, a good eye for practical solutions to difficult problems and CAD skills.
- Reading, interpreting and producing drawings features highly. The pressure is on the co-ordinator to make it all fit, meet vital schedules and budgets.

- CAD skills are a must. Call into your local College and have a look at what's on offer. There are plenty of accredited qualifications that will serve you well even if you don't make it as an M&E coordinator
- CAD is 21st Century stuff and is available in a College near you so don't miss out on this skill.

- Team work is a big part of this game; looking, thinking, working it out so that everybody, including the client wins.
- An awareness of the whole building process including the skills, materials, technologies and timing are a big deal. Get it right, you win. Get it wrong, everybody loses.

Salary £24k-£33k

Sales Engineer

- This is an out and out commercial job for those with the desire to convert their technical knowledge and skills into the world of selling important stuff.
- On the job sales training and specialist knowledge will be important.
- You should think about Sales and Marketing training courses.

- Try subscribing to trade journals and keep an eye on new technologies in the press and media.
- Make a point of going to trade shows and talk to the exhibitors about their products. Let them know that you are interested; you never know they might even take an interest in you.
- Check out the Invest NI and DELNI web site for some freebie courses. Your local college will have a few useful courses in this kind of thing.
- Try UUU for sales and marketing accredited courses.

- A Salesman is the big deal. Have you got what it takes? You will need a whole range of skills and qualities beyond the normal Spark. Design, negotiations, communications, administering, relationships, persuading, travelling and problem solving skills to name a few. Some people love it and they earn a packet from it, so don't rule it out.

Salary £18k-£40k + benefits

Building Service Engineer

- If you like the technical side of life and you are very good at detail, then this could be for you. The job will require you to work towards higher qualifications. You will need to think about a HNC, HND, or a Foundation degree for starters.
- Qualification beyond Level 3 in short will impress employers in this field.

- It will be worth talking to someone at the local Universities. Try UU at Jordonstown. They will be keen to talk to anyone from your technical training background.
- Electricians usually fair pretty well in this area as they have invaluable practical skills and real work place experience.

- This job is about design, cost, advising and assessing client requirements. You will be in charge at times of M&E installation systems. The architect and other professionals will look to you to steer them through the technical, financial and practical challenges that arise in the modern construction industry.

Salary £27k-£52k + benefits